



# I need a new roof. Now what?

5 steps to a roof you'll love!



Your home's roof ... It keeps you dry in the winter and cool in the summer ... at least it should. If it doesn't then it might be time to consider some serious repair or a replacement.

For those considering replacing their existing roof, even the thought of it is enough to stop you in your tracks.

One of the most common questions we receive is this:  
"What do I need to know about the process?"

In business since 1959, Pacific Roofing knows roofing. In the span of almost 60 years, we've roofed and re-roofed thousands of homes and businesses.

Our step-by-step guide will help you make the right decision.

Drawing on our years of experience, we've compiled the "I need a new roof. Now what?" guide to help you understand the process, what you need to know, and what decisions you'll be asked to make along the way.

Deciding to replace home's roof is one of the biggest investments you'll make in your home. Make the right decision and it can add value, comfort, beauty and energy efficiency to your home. Our FREE "I need a new roof. Now what?" guide will help you do just that!



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MORE AT

**209.527.7803**

**www.pacificroof.com**

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Questions? Give us a call.

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## Step 1 - Get 3 estimates from reputable contractors local to the area.

Pacific Roofing would love to be one of your three! Call us today at 209.529.7803.



## Step 2 - Determine what needs to be done. Ensure the 3 estimates cover the same scope of work.

Here are some things to look for in the estimates.

- Is the existing roof estimated to be removed or will they roof over your existing roof?
- Is the estimate specific on material (roofing type)?
- Is dry rot repair included? If so, is it by the hour or quoted as a fixed price?
- What about gutters? Do you need new ones?
- Are building permits included or excluded?
- What is the contractor's warranty on workmanship?
- What is the manufacturer's warranty?
- Finally, consider increasing your home's energy efficiency by adding insulation to your attic! We are a licensed insulation contractor and can help reduce the amount you spend on energy!




## Step 3 - And this is important! Do your homework with your color and style selection!

This is one time when you'll really be living with your decisions — on roof shingle style and color that is, so make sure it's what you want! Consider the following.

- Narrow your choices down to a few color selections. Then, if available from the contractor, get addresses and drive by and look at the color installed on the roof.
- No literature or sample board can replace seeing it on an actual roof. Shingle colors on a sample board, while closely approximate what you'll see, there's no substitute for seeing it on an entire roof.



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## Step 4 - With estimates in hand, choose your contractor.

Be sure to ...

- Conduct some online research about the contractor. With the contractor's license in hand, go to [cslb.ca.gov](http://cslb.ca.gov) (the State of California State Contractor's License Board website). Check to confirm an active license, no open or past complaints, no liens or legal action against the contractor. You can also check with your local Better Business Bureau.
- Ask for references! Most contractors are happy (or should be) to provide you with a written list of satisfied clients you could speak with as well as view their completed roof projects in the color of your selection.



## Step 5 - Read ... then sign the contract!

While most contracts are written for common understanding, if there's something you don't understand or doesn't make sense to you — ask someone qualified to give you an answer!

Here are a few things to keep in mind:

- Most re-roof jobs are a 3-5 day process. So, if you're being asked for Progress Payments over the course of 3-5 days, that may be a sign the contractor has credit issues with his/her supplier.
- In California, it is illegal for contractors to ask for or accept a down payment of more than 10 percent of the total home improvement contract price or \$1,000, whichever is less.
- Confirm the project's details (start date, shingle color, dry rot repair, permitting, etc.) Note - some contracts executed during winter months may state the start date is "weather permitting".
- Finally, confirm both the contractor's warranty on workmanship and manufacturer's warranty.

Got a roofing question not answered here? Give us a call!



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